

AIB MBA ALUMNI INSIGHTS REPORT 2018



WELCOME TO THE 2018 MBA ALUMNI INSIGHTS REPORT

After compiling the results of the 2018 MBA Alumni Insights Survey, I and the whole Australian Institute of Business (AIB) team are really pleased to see the outstanding achievements of our former students.

As an organisation that strives to provide people with greater access to education, our primary focus is on student success.

I am extremely happy to see that the results of this survey are a testimony to what we have set out to achieve from the beginning - "To deliver life changing experiences".

It gives me tremendous pleasure to present to you the findings from this report.

Paul Wappett

Chief Executive Officer
Australian Institute of Business



OVERVIEW

86.1% 33.8% **DEMOGRAPHICS** of respondents is the average age of Australian REPORTED graduated in 2018 of respondents respondents live in urban areas 48.2% have changed job 38.4% 8.2% function **INDUSTRIES AND** of respondents who reported working 34% have changed **FUNCTIONS** graduated in 2018 in Fortune 500 or have been promoted **Exchange Listed** industry since companies commencing with AIB 50% 79.1% 40.2% of respondents are **WORK** have over 10 year's have 20+ years' Managers with **EXPERIENCE** work experience work experience 5.1% in the C-Suite 82.5% 61.4% 40.4% **OPINION** of 2018 graduates of respondents of respondents OF AIB reported they were would choose to wish they started utilising between 60% their MBA earlier study at AIB again and 100% of their AIB MBA 50.8% **ANNUAL** \$150K-\$200K of Australian,

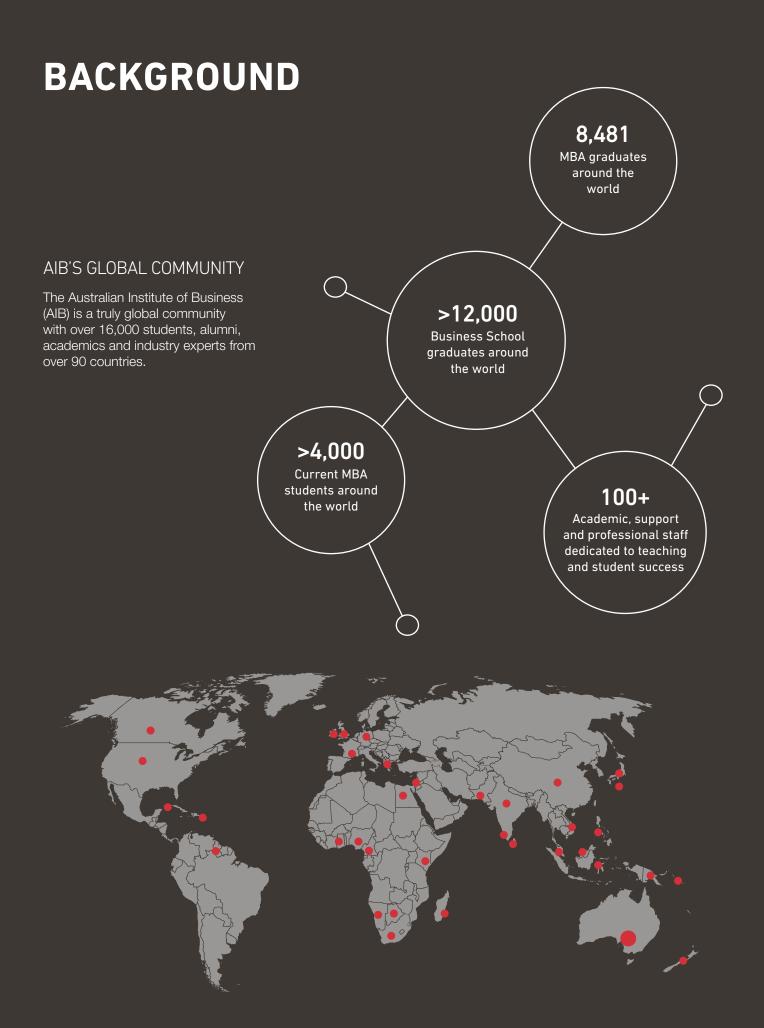
EARNINGS REPORTED

is the most reported income range from Australian, Canadian and New Zealand respondents

46.8%

received a raise during their studies or within 12 months of completing their MBA

Canadian and New Zealand respondents reported an income increase of at least 10% since graduating

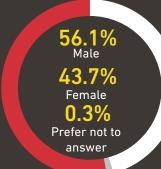




OUR RESPONDENTS

OUR COMMUNITY IS DIVERSE. WITH OUR SURVEY RESPONDENTS COMING FROM ALL OVER THE WORLD.

Highest concentration of respondents



MBA SPECIALISATION

General = **71.4%**

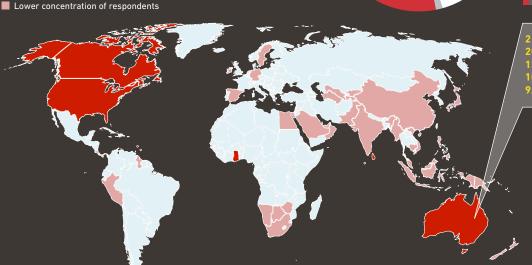
Human Resources = 8.2%

Logistics & Supply Chain = 5.9%

Entrepreneurship = 5.5%

Finance = **4.7%**

Marketing = 4.4%



Melbourne Sydney

Brisbane Perth Adelaide

Darwin

OUR ALUMNI TYPICALLY HAVE MORE THAN 10 YEARS OF WORK **EXPERIENCE**

>10 YEARS

of respondents have moved cities for work since starting at AIB

respondents are from urban areas,

are from rural areas

8.9%

of respondents have relocated to other countries for work since starting at AIB

RESPONDENTS VARIED IN AGE FROM 23 TO 73



0.36% 20-24 7.53% 25-29 16.94% 30-34 20.57% 35-39 40-44 16.14% 16.23% 45-49 12.1% 50-54 6.16% 55-59 2.68% 60-64 65-69 0.71% 0.36% 70-74

ENROLLMENT CRITERIA MET

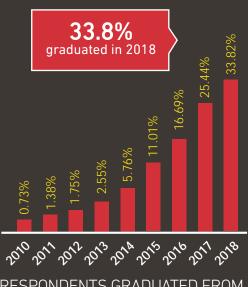
32.1% A Bachelors Degree (In a field other than Business)

28.5% At least 3 year's management experience

19.2% A Bachelors Degree in Business

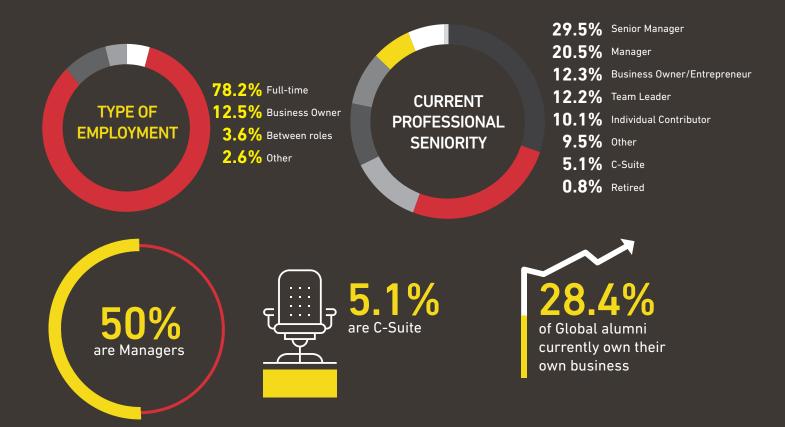
14.6% An Advanced Diploma or Associate Degree and at least 3 years relevant work experience

5.6% Other



RESPONDENTS GRADUATED FROM AIB BETWEEN 2010 AND 2018

MBA ALUMNI CAREER STATISTICS



WHERE AIB ALUMNI WORK

14.73% (N=82) of our Australian, Canadian and New Zealand respondents reported working for FORTUNE 500 or ASX 200 companies.

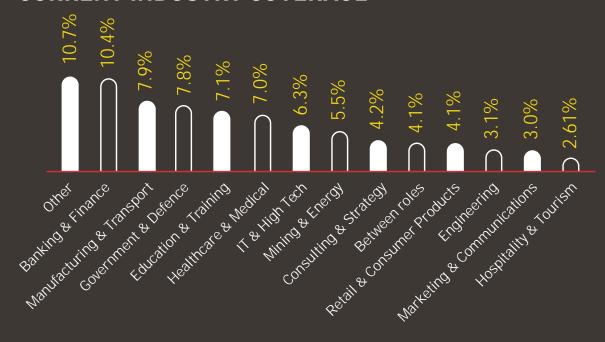
A sample of some of the Fortune 500 and ASX 200 companies our global respondents work for:

Apple | IBM | FedEx | Nike | American Express | Chevron | Boeing | Exxon Mobil | Starbucks | S&P Global CBS | Macquarie Group Limited | Skycity Entertainment Group | Caterpillar | Deere | Qantas Airways CSL Limited | Verizon | RIO Tinto Limited | BHP Billiton Limited | Wesfarmers Limited | Lendlease Group MetLife | CBRE Group | Xero Limited | Westpac Banking Corporation | Commonwealth Bank National Australia Bank | ANZ Banking Group Limited | UnitedHealth Group | Jacobs Engineering Group Telstra Corporation | Origin Energy | Peabody Energy | AGL Energy Limited | Santos Limited | Caltex Australia

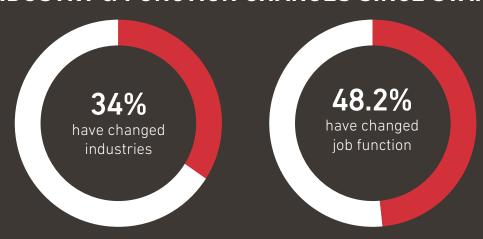


ALUMNI CAREER STATISTICS

CURRENT INDUSTRY COVERAGE



INDUSTRY & FUNCTION CHANGES SINCE STARTING AT AIB



THE IMPACT OF THE AIB MBA



of respondents would choose to study at AIB again

Likelihood that respondents would recommend AIB to a friend or colleague



CAREER OUTCOMES THAT WERE SOUGHT AND ACHIEVED FROM STUDYING THE AIB MBA



PROFESSIONAL SKILLS ENHANCED FROM STUDYING THE AIB MBA



90.1% Strategy development

79.4%
Problem solving

71.8% Finance

87.7%
Leadership and decision-making

73.6%
Project management

71.1%
Communication and networking

Research and analytical

72.5%Marketing

65.1% Entrepreneurial

81.9% Operations management

CAREER MOTIVATORS CONSIDERED VITAL AND SELF-ASSESSED SKILLS OUTCOMES FROM THE AIB MBA



of respondents that valued security and stability as a vital career motivator felt the AIB MBA enhanced their leadership and decision making skills



of respondents that valued entrepreneurial creativity as a vital career motivator felt the AIB MBA enhanced their problem solving skills



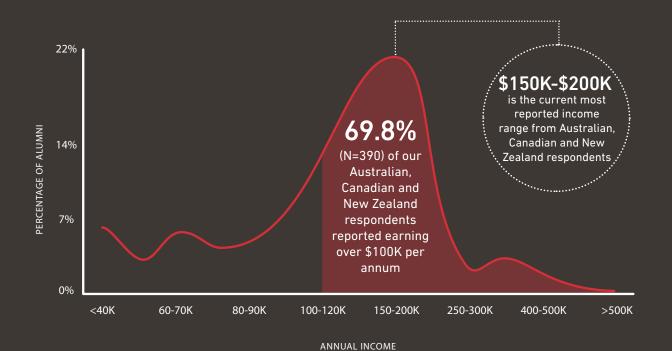
of respondents that valued technical/functional competence as a vital career motivator felt the AIB MBA enhanced their strategy development skills



of respondents that valued entrepreneurial creativity as a vital career motivator felt the AIB MBA enhanced their entrepreneurial skills

A FAST RETURN ON INVESTMENT

AUSTRALIAN, CANADIAN AND NEW ZEALAND MBA ALUMNI INCOME STATISTICS





INCOME PRIOR TO THE AIB MBA

\$100K-\$120K

was the most reported income range at the time of enrollment from Australian, Canadian and New Zealand respondents





the practical business school

Australian Institute of Business







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