



AUSTRALIAN  
INSTITUTE  
of BUSINESS

the practical business school



IN PARTNERSHIP WITH

PROFESSIONALS  
AUSTRALIA

**THE  
FAST-TRACK  
MBA**

# THE **FAST-TRACK** MBA

## WHILE YOU WORK

AUSTRALIA'S LARGEST, FASTEST AND MOST FLEXIBLE ONLINE MBA



## QUICK LINKS

- [A LEADING HIGHER EDUCATION INSTITUTE](#)
- [OUR STUDENTS AND ALUMNI](#)
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AUSTRALIA'S  
NO.1 MBA\*

A photograph of Emeritus Professor Hilary Winchester, a woman with blonde hair wearing a black academic cap and a red and blue academic gown, speaking at a black podium. The podium features the AIB logo, which consists of a stylized red 'V' and 'L' shape. To the right of the podium is a large bouquet of red and pink flowers. The background is dark with a light-colored screen.

**Emeritus Professor Hilary Winchester,**  
Chair of the Academic Board  
M.A., D.Phil. (Oxon), FAICD

# WELCOME TO AIB

YOUR LIFE-CHANGING EXPERIENCE STARTS HERE.

No matter what sector you're in, innovation and technology have created a world that is rapidly changing. It has become increasingly challenging to have the most up-to-date skills, knowledge and experience to get an edge and stay ahead of the competition.

Welcome to the Australian Institute of Business (AIB), an almost 40-year-old business institution with a mission to provide life-changing experiences for students.

At AIB we believe in delivering high-quality, innovative education. We give students the opportunity to apply their studies directly to the workplace. This results in a fast return on investment for both students and their employers.

With our primary focus on student success, we provide an environment for students to explore cutting-edge business knowledge. Consistently achieving well above industry averages in the government endorsed Quality Indicators for Learning and Teaching, you can be confident in AIB's commitment to delivering life changing education. Highly regarded, both nationally and internationally, AIB offers the most popular MBA in Australia\*.

AIB is registered by the Tertiary Education Quality and Standards Agency (TEQSA), meeting the highest education standards in Australia. I look forward to seeing AIB change your life, and how your achievement will help to inspire others as you become a student of one of our prestigious business programmes.

A handwritten signature in red ink that reads "Hilary Winchester".

**Emeritus Professor Hilary Winchester**  
Chair of the Academic Board



# A LEADING HIGHER EDUCATION INSTITUTE

AIB IS COMMITTED TO SERVING THE NEEDS OF WORKING ADULTS AROUND THE WORLD BY OFFERING COURSES WHICH ARE ACCELERATED, APPLIED, ACCESSIBLE, AFFORDABLE AND ACCREDITED

Operating for almost 40 years, AIB is a leading teaching and research business school, based in Australia. As 'The Practical Business School', AIB is committed to serving the needs of working adults around the world by offering courses which are accelerated, applied, accessible, affordable and accredited.

AIB was the first private higher education institution in Australia to be approved to confer the full suite of business degrees including the prestigious doctorate qualifications.

The suite of business degrees offered by AIB include the: Master of Business Administration (MBA), Master of Management (M.Mgt), Doctor of Business Administration (DBA), Doctor of Philosophy (PhD). All AIB courses are offered via Online Learning and are accredited by TEQSA. TEQSA is an independent body

funded by the Australian Government.

AIB's Fast-Track MBA is fast, flexible and the largest MBA\* in Australia with a global community of over 16,000 students, alumni, academics and industry experts from 95 countries and has awarded over 20,000 business school qualifications. The MBA has consistently been highly ranked nationally and globally, and recently reconfirmed its status by achieving a ranking of Tier One (#5) nationally and Tier One (#20) globally (CEO Magazine, April 2023).



## How Does AIB Compare?

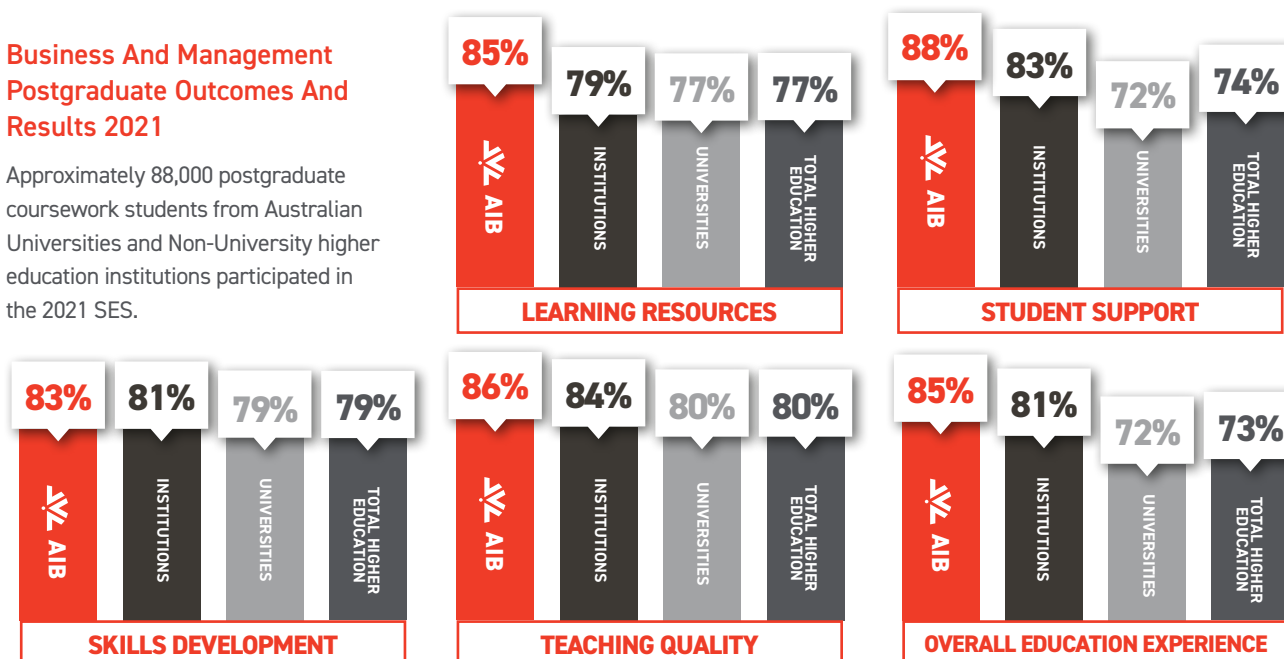


### QILT POSTGRADUATE STUDENT EXPERIENCE SURVEY (SES)

The Quality Indicators for Learning and Teaching (QILT) are Australian Government endorsed independent surveys for higher education, focusing on the student life cycle from commencement to employment. The SES is a prominent Australian measurement of student satisfaction with their course and institutional experience.

#### Business And Management Postgraduate Outcomes And Results 2021

Approximately 88,000 postgraduate coursework students from Australian Universities and Non-University higher education institutions participated in the 2021 SES.



SOURCE: QILT 2021 SES →



# ACCREDITED & RECOGNISED

ACCREDITATION IS ONE OF THE MOST IMPORTANT THINGS TO CONSIDER WHEN WEIGHING UP YOUR STUDY OPTIONS.



Accreditation ensures that the qualification you earn meets a national set of standards. AIB itself is registered as an Institute of Higher Education and its MBA is accredited by TEQSA (Tertiary Education Quality and Standards Agency), the independent regulator in Australia.

This accreditation ensures all our qualifications are equivalent in standing to qualifications issued by Australian universities and are compliant with the Australian Qualifications Framework (AQF), a national system of qualifications which encompasses all post-compulsory education in Australia.

Details of AIB's registration status and accredited programmes can be found on the National Register maintained by [TEQSA](#).

Both AIB's generalist MBA and MBA (Human Resource Management) are accredited by the Australian Human Resources Institute (AHRI). Additionally, AIB's MBA is accredited by the National Centre for Management Accreditation (NCMA) of the Canadian Institute of Management (CIM).

AIB and our postgraduate programs are also recognised internationally by employers and industry associations.

## BELOW IS A SNAPSHOT OF AIB'S MEMBERSHIPS AND LISTINGS

- › Independent Higher Education Australia (IHEA)
- › Australian Human Resource Institute (AHRI)
- › International Association of Universities (IAU)
- › International Quality Group of the Council for Higher Education Accreditation (CIQG)
- › Association to Advance Collegiate Schools of Business
- › Canadian Institute of Management
- › WICHE Cooperative for Educational Technologies (WCET)
- › Australian Marketing Institute (AMI)
- › Australian and New Zealand Academy of Management (ANZAM)







# THE **FAST-TRACK** MBA

**FASTER TO GRADUATION**

**FASTER TO CAREER GROWTH**

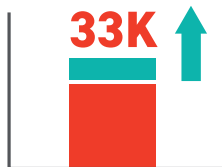
THE **FAST-TRACK** MBA IS SPECIFICALLY DESIGNED FOR WORKING ADULTS WHO ARE LOOKING TO GRADUATE AND ACHIEVE THEIR CAREER GOALS FASTER.

In today's world, working adults have increasingly busier lives and are expected to continuously evolve and adapt to achieve success. In response, at AIB we have continued to reinvent, adapt and evolve our MBA to meet the needs of busy working adults.

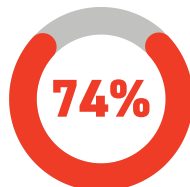
The Fast-Track MBA is the most feature rich MBA in Australia. With a commitment to continuous improvement and innovation you can be assured you are undertaking the most contemporary MBA, in the most modern learning environment.

AIB's MBA has a rich tradition of being ranked highly and the Fast-Track MBA is no different, having recently being ranked #8 nationally and #28 globally by CEO Magazine.

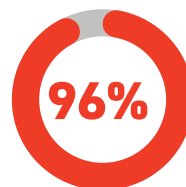
## Highlights from our 2021 Alumni Insights Report:



AVERAGE PAY INCREASE.



HAD SALARY INCREASE SINCE GRADUATING.



WOULD RECOMMEND THE FAST-TRACK MBA TO A FRIEND OR COLLEAGUE.



ACHIEVED AT LEAST ONE OF THEIR CAREER GOALS.

## THE OUTCOMES MBA ALUMNI SEEK AND HAVE ALREADY ACHIEVED



**90%**

Enhanced their professional value



**90%**

Formalised their work experience



**88%**

Kept pace with changing business landscape



**87%**

Improved their business acumen



**73%**

Received an increase in salary since beginning the AIB MBA















**72%**

Moved into a more senior role



# HOW DOES AIB'S MBA COMPARE TO THE REST?

	THE AIB ONLINE MBA	TRADITIONAL MBAs
 <b>FLEXIBILITY</b>	Highly flexible online learning approach that can be studied anytime from anywhere - perfect for busy working adults.	Inflexible learning approach for working adults.
 <b>COST</b>	Among the most affordable MBAs in Australia	Generally over \$50-60k but ranging to \$100k
 <b>STUDY MODEL</b>	The choice to study one or two subjects at a time - perfect for working adults.	Study several subjects per semester
 <b>QUALIFICATIONS</b>	Achieve a post-graduate qualification after only four subjects.	Interim qualifications generally offered but sometimes not available
 <b>SUBJECT CHOICE</b>	Wide range of electives and specialisations	Usually a limited choice of electives and specialisations (sometimes no choice at all)
 <b>PRACTICALITY</b>	Unique practical learning and assessments	Generally a heavy focus on academic theory
 <b>LEARNING RESOURCES</b>	World-class online learning experience	Varied quality of learning material
 <b>SUPPORT</b>	Highly supportive academic and administrative team	Generally impersonal student and academic support (some offer "email only" support)
 <b>START DATE</b>	12 start dates a year	Limited start dates (Usually one to the three per year)
 <b>DURATION</b>	As little as 12 months (less with exemptions for prior learning) or spread out over 3 years	Generally 18-24 months at a minimum and up to 3 years.
 <b>STUDENT TYPE</b>	Experienced professionals, business owners with diverse industry experience	Young graduates and generally a smaller portion of working adults
 <b>FACULTY</b>	Highly qualified and experienced faculty, along with industry guest lecturers from leading global organisations	Often career academics with limited practical work experience



# OUR STUDENT AND ALUMNI

JOIN A GLOBAL COMMUNITY WITH OVER 16,000 STUDENTS, ALUMNI, ACADEMICS AND INDUSTRY EXPERTS FROM 95 COUNTRIES.

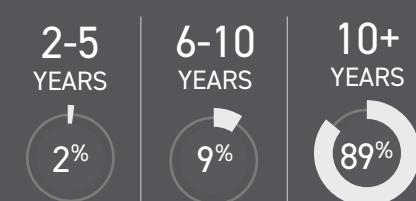
Becoming a part of the AIB alumni community unlocks access to a range of opportunities and benefits, including professional development, networking events and connecting through our social media channels.



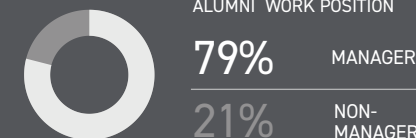
## INDUSTRY

12.88%	ACCOUNTING, BANKING & FINANCIAL SERVICES
8.76%	MANUFACTURING, TRANSPORT AND LOGISTICS
8.07%	INFORMATION & COMMUNICATION TECHNOLOGY
8.08%	HEALTHCARE AND MEDICINE
8.25%	OTHER
7.56%	HEALTHCARE & MEDICAL
7.39%	GOVERNMENT & DEFENCE
5.67%	EDUCATION & TRAINING
5.15%	CONSULTING & STRATEGY
4.64%	PUBLIC SECTOR & COMMUNITY SERVICES
4.44%	TOURISM, HOSPITALITY, SPORT & RECREATION
4.13%	CONSTRUCTION, TRADES & SERVICES
3.78%	MINING, RESOURCES & ENERGY
3.09%	RETAIL & CONSUMER PRODUCTS

## YEARS OF WORK EXPERIENCE



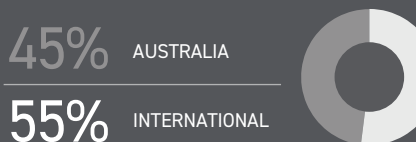
## ALUMNI WORK POSITION



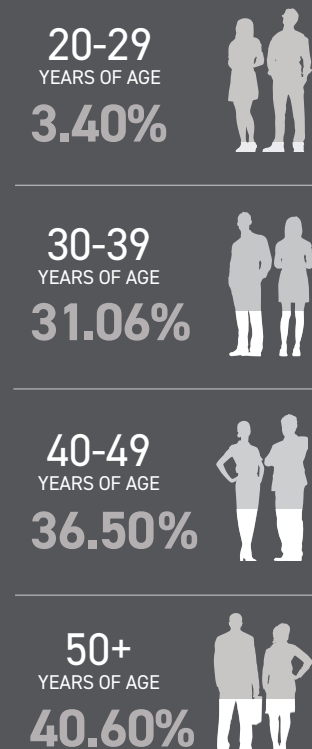
## ALUMNI WORK STATUS



## COUNTRY OF ORIGIN



## AGE GROUP POST STUDY



# WHAT OUR ALUMNI HAVE TO SAY...



"Committing to study an MBA shows prospective employers that you are a long-term thinker and can utilise unique strategic, analytical and financial skills to help take the organisation forward. Having the opportunity to learn from some of the top business minds and enhance my leadership and teamwork skills will contribute to my career path in the future."

**Matt Felsman**

Senior Manager Wholesale & Intermediary, TPT Wealth  
MBA Graduate, AIB



"This year I started studying with AIB, my first formal qualification since my HSC nearly 20 years ago. Lacking a qualification hasn't impacted my ability to score an amazing job, but I was worried it may do so into the future - so swallowed the anxiety of "not being smart enough" and got started. I learned so much which I'm now applying every day and am so grateful for the support I had."

**Claire l'Anson**

Senior Manager, TAFE NSW  
MBA Graduate, AIB



"The MBA has given me greater confidence to be able to articulate and express myself freely in the workplace to be able to sit down with higher management and be able to talk that same lingo as them. It's because of my deeper understanding now of why businesses work and operate the way they do."

**Kwong Chuen**

Senior Project Manager,  
Australia Post,  
MBA Graduate, AIB



"The speed in which you're able to complete your MBA at AIB made it really accessible and achievable for me."

**Katrina Hodgkinson**

Former minister for Primary Industries, Minister for Small Business,  
Member for Burrinjuck at NSW Government  
MBA Graduate, AIB



# ONLINE LEARNING

## STUDY ANYTIME, ANYWHERE.

Our industry-leading Student Learning Portal is your “go-to” digital resource for everything you’ll need to successfully complete your MBA studies.

It’s the ultimate digital resource for everything you’ll need to successfully complete your MBA, with the flexibility and freedom you crave. It contains all your learning materials, multimedia and resources, student support facilities, assessment tips and guides plus more.

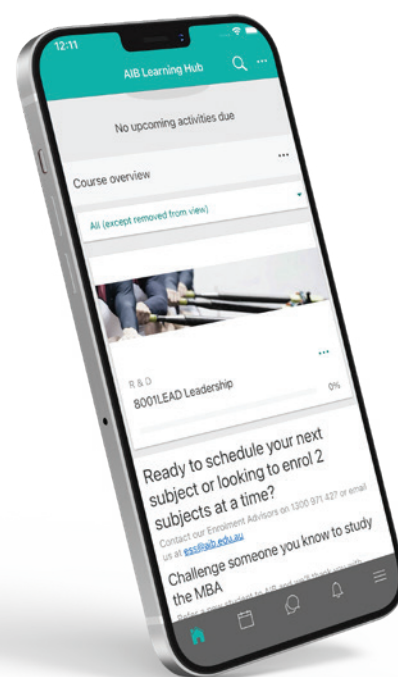
There’s even planners, schedules, assessment tips and audio books to satisfy your hunger for knowledge. And to ensure you have the best possible online study experience, we continuously update the portal with our latest innovations.

### THE AIB STUDENT LEARNING PORTAL PROVIDES:

- > FREEDOM AND FLEXIBILITY TO STUDY WHERE AND WHEN YOU LIKE
- > EASIER ACCESS TO RESOURCES—FIT STUDY AROUND YOUR COMMITMENTS
- > ONE POINT OF ACCESS FOR ALL STUDENT REQUIREMENTS
- > FREE MEMBERSHIP TO LINKEDIN LEARNING AND MICROSOFT OFFICE 365
- > ONE REPOSITORY POINT FOR ASSESSMENTS AND ASSIGNMENTS
- > EASY ACCESS TO STUDY, ACADEMIC AND WELL-BEING SUPPORT.

### myAIB MOBILE APP

Designed for our busy students, the **myAIB** app helps you keep up with your studies on the go. The most important things you need in one place – you can access your learning materials, check your grades, chat with peers on the forum, reach out to your Online Learning Facilitator and more.



## Included in your enrolment



Office 365

Office 365 for students.



Dedicated **Study Skills Advisor**.



Video courses taught by industry experts.



**myAIB** App with audio learning materials for study on the go.



Access to **online academic libraries** with personalised support from the AIB Library Team.

**EndNote™**

Tool to store, collect and organise your references.



**Grammarly EDU** premium writing tool that includes full sentence rewrites, vocabulary ideas, tone suggestions and more.

**scite\_**

Find and validate credible academic sources for your assessments.

# SUBJECT LEARNING MODEL

FLEXIBILITY TO SUIT YOUR BUSY LIFE.



## SINGLE SUBJECTS

The Fast-Track MBA's learning model allows for each subject to be studied and completed over an eight week period. This includes one week to reflect and recharge in preparation for your next subject



## CONCURRENT SUBJECTS

If you are taking a break from work, the Fast-Track MBA provides an option to complete all or some of your MBA faster via concurrent subjects\*.

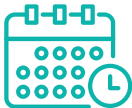
This allows you to complete your Fast-Track MBA in as little as 12 months.



## EARLY ACCESS

To let you get a head start on your reading to ensure you are best prepared, you will be given access to your learning materials 14 days prior to the start of each subject.

You will also benefit from knowing assessment due dates two weeks before commencing each subject, so you can pre-plan your studies more effectively around your family life, work commitments and obligations.



## MONTHLY START DATES

As the most flexible MBA, the Fast-Track MBA offers 12 start dates each year – the most of any MBA provider. This allows you to start the MBA on your terms, when it best fits into your life and work schedule.

Subject to meeting eligibility criteria. For further details refer to: <https://www.aib.edu.au/students/handbook/study-with-aib/enrolment-and-subject-selection/>



“A lot of my career success has come as a result of my MBA. I don't think I would have got a job at Coca-Cola if I didn't have an MBA. That was a spearhead to get me into Lion.”

**Kristy Bloomfield**

Global Marketing Manager, Lyre's Spirit Co  
MBA Graduate, AIB



# THE FAST-TRACK MBA

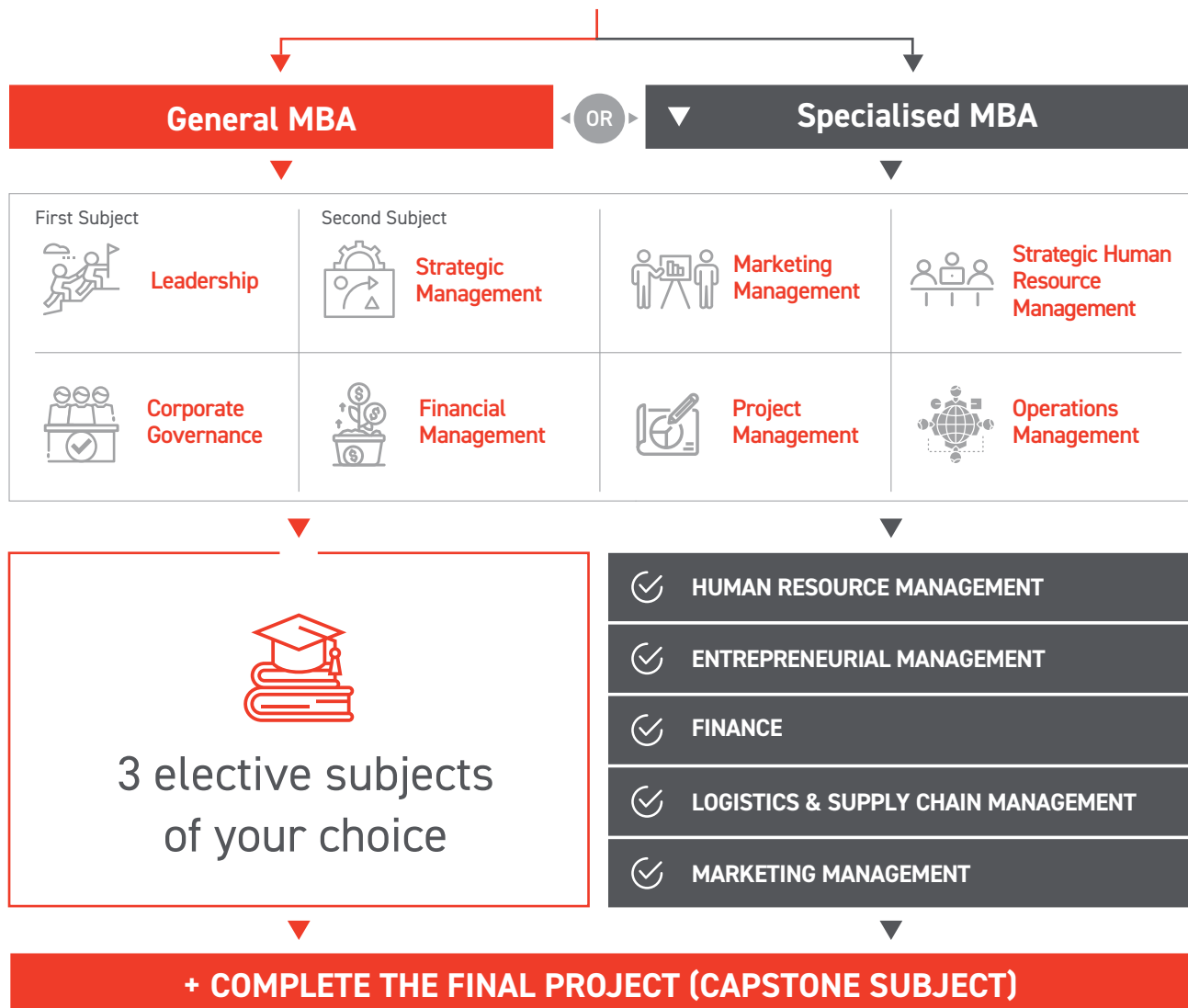
At the end of each stage you can receive a post graduate qualification\* and update your resume to reflect your achievement.



**12-36 MONTHS\* COMPLETION**

\*Eligibility criteria applies. Time frame based on the average completion of 12 months to 3 years for AIB students pursuing the MBA program.  
<sup>^</sup>Interim awards need to be requested and are not granted automatically. For further details, refer to [the student handbook](#)

## COURSE STRUCTURE



# CHOOSE FROM A WIDE RANGE OF MBA SUBJECTS

## GENERAL MBA



### ELECTIVE SUBJECTS - Choose any 3 subjects

Choose any 3 electives as long as all prerequisites are met.

 Artificial Intelligence for Business	 Entrepreneurship	 International Business
 Business Analytics for Managers	 New Product Design	 Procurement and Global Logistics Management
 Cyber Security for Managers	 Corporate Finance	 Global Supply Chain Management
 Organisational Learning and Development	 Financial Markets and Institutions	 Consumer Behaviour
 Managing People in a Global Context	 Investment Management	 Digital Marketing
 Managing Change	 Business Consulting	

## MBA SPECIALISATIONS

Tailor your MBA to your career ambitions. Choose from one of the following specialisations.

### ► HUMAN RESOURCE MANAGEMENT



Organisational Learning and Development



Managing People in a Global Context



Managing Change

### ► ENTREPRENEURIAL MANAGEMENT



Entrepreneurship



Business Consulting



New Product Design

### ► FINANCE



Corporate Finance



Financial Markets and Institutions



Investment Management

### ► LOGISTICS & SUPPLY CHAIN MANAGEMENT



International Business



Procurement and Global Logistics Management



Global Supply Chain Management

### ► MARKETING MANAGEMENT



Consumer Behaviour



Digital Marketing



New Product Design

Our comprehensive subject guide provides more detailed information about THE FAST-TRACK MBA.

DOWNLOAD FULL  
SUBJECT GUIDE





# PRACTICAL LEARNING

“AIB’s MBA is based on a practical approach, so I would be putting real live data in all my assignments and using each assignment to improve the business.

It didn’t matter whether I was studying Human Resources or Strategic Management that month – there was something in every single topic that I could use.”

**Rhonda Olsson**  
Head of Commercial Partnerships, LJ Hooker  
MBA Graduate, AIB



## AIB'S FAST-TRACK MBA IS THE MOST PRACTICAL MBA IN AUSTRALIA – DESIGNED FOR WORKING ADULTS.

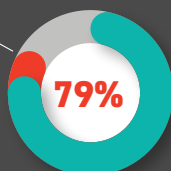
The content, assessments, faculty and learning experience has all been designed to ensure that you can apply your learnings to your workplace, for immediate organisational and career impact

### HOW PRACTICAL IS THE FAST-TRACK MBA?

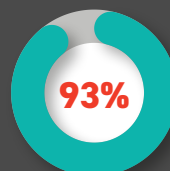
- > The learning content is cutting edge, reflecting the most contemporary business issues and topics
- > There are no exams and all assessments are work-based
- > You will learn from and with other working adult students from a variety of industries and backgrounds
- > Your learning experience will include an array of industry guest lecturers – leaders from global brands

### MBA GRADUATE INSIGHTS

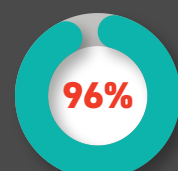
5.84%  
OF WHICH ARE  
C-SUITE EXECUTIVES



OF GRADUATES ARE  
MANAGERS



HAVE BEEN ABLE TO APPLY  
THEIR MBA LEARNING TO  
THEIR JOB OR BUSINESS



WOULD RECOMMEND  
THE AIB MBA TO A FRIEND  
OR COLLEAGUE

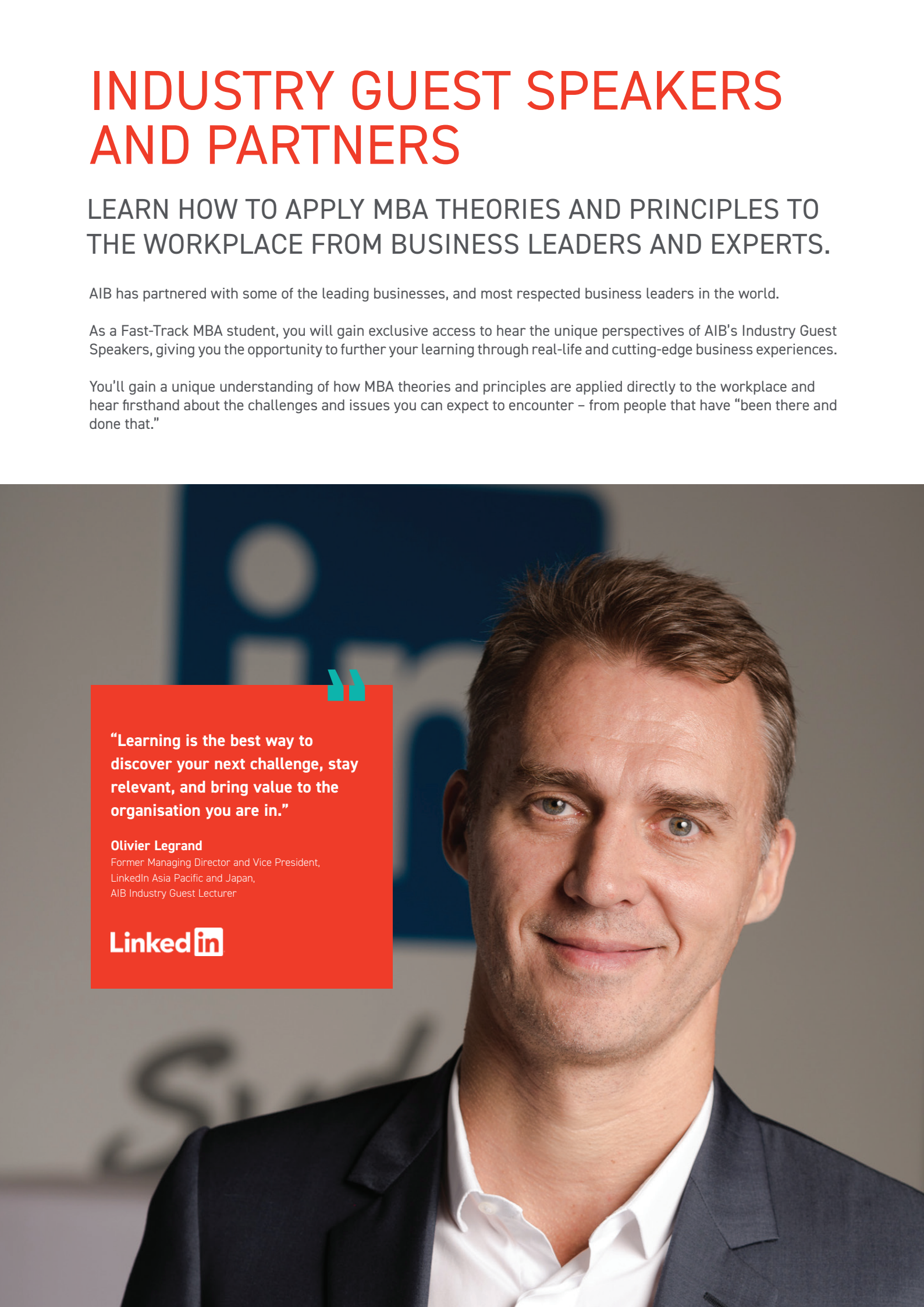
# INDUSTRY GUEST SPEAKERS AND PARTNERS

LEARN HOW TO APPLY MBA THEORIES AND PRINCIPLES TO  
THE WORKPLACE FROM BUSINESS LEADERS AND EXPERTS.

AIB has partnered with some of the leading businesses, and most respected business leaders in the world.

As a Fast-Track MBA student, you will gain exclusive access to hear the unique perspectives of AIB's Industry Guest Speakers, giving you the opportunity to further your learning through real-life and cutting-edge business experiences.

You'll gain a unique understanding of how MBA theories and principles are applied directly to the workplace and hear firsthand about the challenges and issues you can expect to encounter – from people that have “been there and done that.”

A portrait of Olivier Legrand, a man with short brown hair and a slight smile, wearing a dark blue suit jacket over a white shirt. The background is a blurred blue and white pattern.

“Learning is the best way to  
discover your next challenge, stay  
relevant, and bring value to the  
organisation you are in.”

**Olivier Legrand**

Former Managing Director and Vice President,  
LinkedIn Asia Pacific and Japan,  
AIB Industry Guest Lecturer

**LinkedIn**



# OUR GROUP OF INDUSTRY PARTNERS AND INDUSTRY GUEST SPEAKERS ARE ALWAYS GROWING AND INCLUDES SOME OF AUSTRALIA'S BEST BUSINESS ENTREPRENEURS AND SUCCESSFUL COMPANIES.

## **Clifford Rosenberg**

Non-executive Director & Investor for multiple global public enterprises

## **Brian Redican**

Chief Economist of NSW Treasury Corporation (TCorp)

## **Paul Mirabelle**

Chairman, Greencross Limited

## **Lee Tonitto**

Managing Director, Tinotto & Partners

## **Professor Erwin Loh,**

Group Chief Medical Officer, St Vincents Hospital

## **Steven Burrell**

Chief Executive Officer,  
Australian Medical Association (VIC)

## **Martin Herbst**

General Manager  
Elders Financial Planning

## **Tomas Johnsson**

Chief Executive Officer, Unilodge Australia

## **Amanda O' Brien**

Director, Xtreme Freight and Chairwoman, Supply Chain and Logistics Association of Australia (SCLAA)

## **Felipe Bezamat**

Head of Advanced Manufacturing Industry  
World Economic Forum

## **Samantha Klintworth**

CEO, Amnesty International Australia  
(AIB Alumni)

## **Sean Ledbury**

Managing Director, Packsize Australia (AIB Alumni)

[View all AIB Industry Guest Lecturers here:](http://aib.edu.au/industry-guest-lecturers)  
[aib.edu.au/industry-guest-lecturers](http://aib.edu.au/industry-guest-lecturers)



# ACADEMICS AND LEARNING FACILITATORS

MORE THAN 180 ACADEMICS AND ONLINE LEARNING FACILITATORS GUIDE, SUPPORT AND TEACH **FAST-TRACK** MBA STUDENTS.

Students are at the centre of everything we do. The AIB academic team strives to develop and adopt academically rigorous practice-centric curricula, innovative learning resources and realistic assessment techniques that cater for the diverse needs of our students.

Our highly qualified academic team hold significant qualifications and experience in their field of expertise. AIB academics are regular contributors to leading academic publications, journals and conferences—both interstate and internationally. They are driven by passion and purpose to positively change the lives of AIB students.



“It is my great honour to lead a world-class academic team so committed to, and passionate about, offering life-changing and practically-focussed learning opportunities of the finest calibre. Our first-rate programs are accessible, flexible, and highly responsive to current and emerging business settings as well as to contemporary student needs.”

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Professor Iain Hay,  
Academic Dean, AIB  
BSc(Hons), MA, GradCertTertEd, MEdMgmt, PhD, LittD

# HIGH QUALITY STUDENT SUPPORT



AS AN AIB STUDENT, YOU WILL BE PROVIDED WITH ACADEMIC, ADMINISTRATIVE AND STUDENT SERVICES THAT ARE SECOND TO NONE.

## COURSE ADVISORS

- » Tailored course information to meet your career goals
- » Enrolment assistance



## STUDENT CENTRAL TEAM

- » Dedicated student support team
- » Supporting you from orientation to graduation



## ACADEMICS

- » Academic support and guidance
- » Highly qualified and experienced academics



## ONLINE FACILITATORS

- » Online classroom facilitation
- » Academic and industry expert advice



## ORIENTATION

- » Key processes, study tools and skills to guide you through your learning journey.
- » Practical hints, tips and activities to prepare for study success



## STUDENT LEARNING PORTAL

- » One-stop shop for all of your interactive learning materials and collaborative forums, webinars and messaging
- » Support resources for academic writing skills, referencing and textbooks in multiple formats



## ONLINE LIBRARY

- » Single search access to the journals, reports, videos, ebooks and industry reports
- » Resources and services for searching for relevant credible sources and referencing software



## AIB ASSIST

- » Well-being services and personal counselling support
- » Student Handbook and FAQs to help balance home, work and study





# ALUMNI COMMUNITY

AS PART OF THE AIB COMMUNITY, YOU'LL BE JOINING AUSTRALIA'S LARGEST AND FASTEST GROWING MBA STUDENT & ALUMNI NETWORK.

AIB alumni events are held across Australia and in several international locations. They feature industry leading speakers, including entrepreneurs and business executives. These events allow current and past students to connect with fellow graduates, faculty, staff and guests from industry.

To complement these events, AIB has an active and vibrant community on LinkedIn and Facebook, which allows alumni to keep in touch, develop new business relationships and create potential job opportunities.

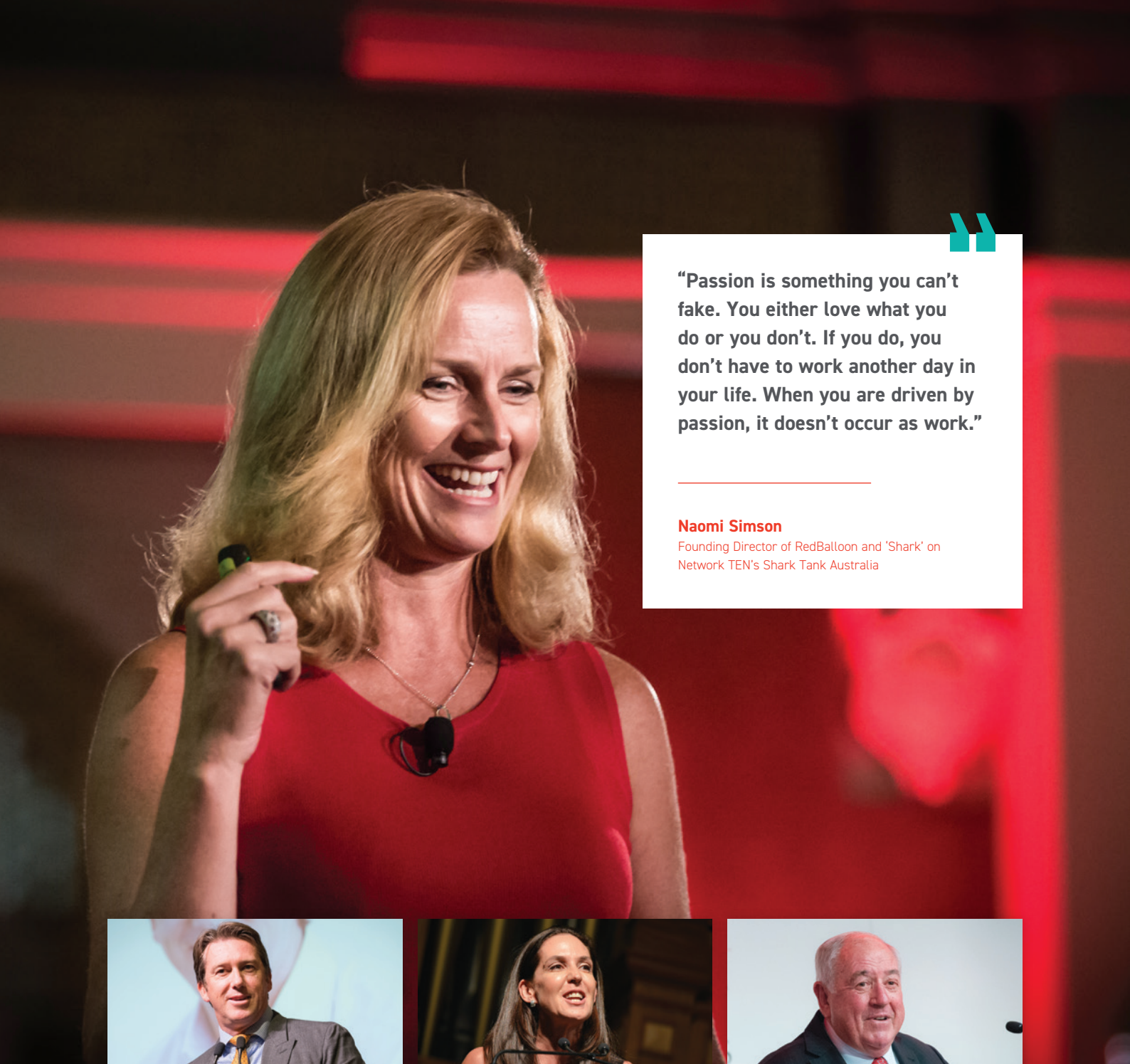


"If you think you can, or you think you can't, you're wasting too much time 'thinking'... Just do it."

**Ruslan Kogan**  
Founder and CEO of Kogan

kogan





**“Passion is something you can’t fake. You either love what you do or you don’t. If you do, you don’t have to work another day in your life. When you are driven by passion, it doesn’t occur as work.”**

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**Naomi Simson**

Founding Director of RedBalloon and 'Shark' on Network TEN's Shark Tank Australia



“One of the key lessons I’ve learnt throughout my cricketing career is that there’s no substitute for hard work. The harder you work, the luckier you get. There are no shortcuts or quick routes, so work as hard as you can.”

**Glenn McGrath**

Former Australian Cricketer,  
Co-Founder of the McGrath Foundation



“The number one reason our business fails or succeeds is because of the people we surround ourselves with. Our business has goals and plans to succeed, and we need people who will work through every single challenge and just do it.”

**Janine Allis**

Founder of Boost Juice and Retail Zoo,  
and 'Shark' on Network TEN's Shark  
Tank Australia



“I learned very early on, if you want to achieve exceptional results, in person or business, you have to be prepared to take risks. Give things a go. Unless you try, you will never know. Always be aware of failure but never ever fear it.”

**John Anderson**

Founder of Contiki Holidays

# ACCESSIBLE ENTRY

AIB'S PRACTICAL ENTRY CRITERIA TAKES INTO ACCOUNT  
APPLICANT'S WORK EXPERIENCE AND PRIOR EDUCATION

## ENTRY REQUIREMENTS

Applicants who wish to undertake The Fast-Track MBA must meet the minimum criteria for the first stage of the MBA - Graduate Certificate in Management.

### A MINIMUM OF FIVE YEARS OF RELEVANT WORK EXPERIENCE

Which includes at least three years of management experience or significant technical experience.

OR

### A BACHELOR'S DEGREE +2YRS

(AQF Level 7) and at least two years of relevant work experience.

OR

### AN ADVANCED DIPLOMA ASSOCIATE DEGREE +3YRS

(AQF Level 6) or learning equivalent to an AQF Level 6 qualification and at least three years of relevant work experience.

OR

### MINIMUM GMAT SCORE OF 550

Graduate Management Admission Test (GMAT) with a minimum score of 550 and at least three years of relevant work experience.

## RECOGNITION OF PRIOR LEARNING

You may be eligible to earn an MBA faster by leveraging your existing qualifications. If you currently hold a qualification in a business-related field, you could use AIB's Credit Transfer policy to recognise your prior achievement, helping you earn an MBA faster, for less.



**FASTER TO ACHIEVE YOUR GOALS**



**FASTER TO GET QUALIFIED**

## ENGLISH REQUIREMENTS

For applicants from non-English speaking regions and/or who have studied in a foreign language, AIB has an English language proficiency requirement that needs to be met in order to be accepted into the MBA. Speak to your Course Advisor about the variety of ways your English language proficiency can be demonstrated.



# AFFORDABLE COURSE FEES



PROFESSIONALS  
AUSTRALIA

WE ARE COMMITTED TO KEEPING EDUCATION AFFORDABLE SO YOU CAN PAY BACK YOUR COURSE FEES AND SEE A RETURN ON YOUR INVESTMENT FASTER.

## DON'T PAY FOR THINGS YOU DON'T NEED

The Fast-Track MBA is amongst the most affordable in Australia because of our global scale and fully online delivery. We don't incur many of the infrastructure costs commonly associated with traditional universities, like lecture theatres and sports fields. Instead, we invest where it matters most – in high quality education, high calibre academic teams, student support services and AIB's innovative Online Student Learning Portal.

### AIB MBA COURSE FEES

PER SUBJECT

**\$3,883**

TOTAL COURSE COST

**\$46,596**

### PROFESSIONALS AUSTRALIA EXCLUSIVE MEMBER DISCOUNT

PER SUBJECT

**\$3,495**

TOTAL COURSE COST

**\$41,940**

## FEE-HELP

AIB is an approved FEE-HELP provider. FEE-HELP is an Australian Government loan scheme, which assists eligible students to pay part or all of their tuition fees.

For further information regarding FEE-HELP, please visit [www.studyassist.gov.au](http://www.studyassist.gov.au). Calculate your FEE-HELP repayments here: [www.aib.edu.au/fee-help](http://www.aib.edu.au/fee-help)

Pricing reflects fees as of 30 June 2023. For additional information impacting the subject and course fee including periodic increases, please refer to the [AIB Master List of Tuition and Non-Tuition Fees for your area](#).

## PAYMENT MODES

Payments can be made by (Visa/MasterCard) credit card online through our payment gateway which attracts a small credit card surcharge. Other accepted modes of payment are: cheque, direct debit, and bank transfer.

## TAX BENEFIT

If you are accepted into the course, you may be able to obtain a tax deduction of your course fees as a self-education expense. Please visit [www.ato.gov.au](http://www.ato.gov.au) for more information or consult your accountant.

Contact an AIB Course Advisor by calling **+61 8 8212 8111** or via email at [courseadvisor@aib.edu.au](mailto:courseadvisor@aib.edu.au) to find out about payment options available to you. Other fees are listed in the application form.

# GRADUATION

GRADUATES AND THEIR FAMILIES ARE INVITED TO CELEBRATE THEIR ACHIEVEMENT AT AIB'S PRESTIGIOUS GRADUATION CEREMONIES.

AIB graduation ceremonies are held regularly every year. Graduates are formally conferred their degree in the presence of their family, fellow graduates, faculty, industry guests, and government representatives.

A highlight of AIB graduation ceremonies are the keynote speakers. Comprising high-profile guests, academics and business

leaders, their speeches are aimed at motivating and inspiring our graduates as they start the next phase of their post-MBA careers.

In recent years, our guest speakers have included Janine Allis, founder of Boost Juice and Glenn McGrath, former Australian Cricketer and Co-Founder of the McGrath Foundation.

Graduates recognise the importance of an MBA to their career and know their memorable achievement will be valued for a lifetime.







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# 99% OF ALUMNI ACHIEVED THEIR CAREER GOALS.

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Entry criteria, assessment methods and services are correct at time of printing 29 June 2023 (AIBMBA-PRO-AUS-V01). Australian Institute of Business reserves the right to alter the details without prior notice. All 2021 AIB MBA Alumni Insights report information contained in this publication is self-reported by the alumni and is for general information only. The Australian Institute of Business makes no representation about the content, suitability, accuracy or completeness of this information for any purpose whatsoever. It is provided "as is" without any express or implied warranty or guarantee whatsoever. Information and data reported in this report was self-reported by MBA alumni in Oct 2021. \*The Australian Institute of Business (AIB) is Australia's largest provider of MBAs. Source Ready, B. (2023) [Domestic Enrolments Surged During COVID After International Students Locked Out, MBA News](#). Institute of Higher Education PRV12090