



Terms and Conditions

30-Day Masterclass: Sales Management

30-Day Masterclass: Sales Management enrolment requires full payment upfront at the time of enrolment in the Masterclass.

You can enrol into 30-Day Masterclass: Sales Management by visiting the Eventbrite webpage, and then adding the Masterclass to your cart. Payment via Eventbrite webpage must be made using Visa, MasterCard or American Express, or through the ZIP Payment Money option.

To enrol in the 30-Day Masterclass: Sales Management you must satisfy the pre-requisite of being over 18 years of age before payment can be processed and enrolment can be confirmed.

You may enrol yourself and/or others into 30-Day Masterclass: Sales Management. If you are enrolling yourself, you will be asked to provide your personal details in the checkout process. If you are enrolling others into 30-Day Masterclass: Sales Management you will be asked to provide their first name and surname, email address and phone number, and confirm that they are over 18 years of age. They will then receive an email with confirmation of their enrolment from Eventbrite.

Fees

The cost of the 30-Day Masterclass: Sales Management is AUD 1,995. Enrolment is not confirmed until payment has been made in full.

No concession applies for this Masterclass.

You may be eligible for a discount if:

- You are an AIB MBA Alumni. As an AIB MBA Alumni you will receive AUD 500 off the 30-Day Masterclass course. AIB MBA Alumni discount cannot be used in conjunction with other discounts or promotions; or
- You enrol in a minimum of two 30-Day Masterclass courses within a 12-month period. A stacking discount will apply as follows:
 - Enrolment in a second Masterclass course within the 12-month period – a discount of AUD200 on the second Masterclass course.
 - Enrolment in a third Masterclass course within the 12-month period – a discount of AUD 300 on the third Masterclass course.
 - Enrolment in fourth Masterclass course within the 12-month period – a discount of AUD 400 on the fourth Masterclass course.
 - Enrolment in a fifth or subsequent Masterclass course within the 12-month period – a discount of AUD 500 on the Masterclass course.

This discount is non-transferrable and will apply strictly at the individual participant level; or

- You otherwise hold a valid, applicable Masterclass discount code and apply this at the time of payment.

International Students and Temporary Residents

Please note that AIB is not CRICOS registered and is unable to accept any student visa (sub class 500) holders in this Masterclass.

Holders of a temporary visa other than student visa (sub class 500) are required to check with the Department of Home Affairs before enrolling into 30-Day Masterclass: Sales Management to ensure they are complying with the conditions of their entry visa. AIB does not accept the responsibility for failure to comply with visa conditions.

Cancellation of Course

This 30-Day Masterclass: Sales Management is subject to minimum numbers. If a Masterclass is cancelled due to low enrolments or unforeseen circumstances, AIB will notify you via email and provide you with a full refund. In any event, AIB will contact you in the week prior to commencement to advise if the Masterclass is not proceeding.

Refund Policy

For details on the refunds and withdrawals for students studying a Masterclass course with AIB, please refer to *Masterclass Refund and Withdrawal [Policy](#) and [Procedure](#)*.

Assessment and Course Completion

During the Masterclass you may be asked to participate in various activities however there will be no formal assessment.

A Certificate of Completion will be issued via email once all the requirements of the Masterclass are met (such as attendance or completion of non-assessed activities).

Completion of 30-Day Masterclass: Sales Management does not lead to entry to the AIB MBA nor provide an exemption opportunity for any of the MBA subjects.